

Massachusetts
Group Conversion Guaranteed Issue
Nongroup Membership ¹
as of December 31, 2000

Nongroup Membership Total Membership	Type of Plan	Barnstable	Berkshire	Bristol	Dukes	Essex	Franklin	Hampden	Hampshire	Middlesex	Nantucket	Norfolk	Plymouth	Suffolk	Worcester	Massachusetts
		Members as of 12/31/00	Members as of 12/31/00	Members as of 12/31/00	Members as of 12/31/00	Members as of 12/31/00	Members as of 12/31/00	Members as of 12/31/00	Members as of 12/31/00	Members as of 12/31/00	Members as of 12/31/00	Members as of 12/31/00	Members as of 12/31/00	Members as of 12/31/00	Members as of 12/31/00	Members as of 12/31/00
Celtic Life Insurance Company	Medical	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0
ConnectiCare of Massachusetts, Inc.	HMO	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0
Connecticut General Life Insurance Company	Medical	0	0	1	0	0	0	1	0	2	0	2	1	0	0	7
First Allmerica Life Insurance Company	Medical	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0
Great-West Life and Annuity Insurance Company	Medical	0	0	0	0	0	0	0	0	1	0	0	0	0	0	1
Phoenix Home Life Mutual Insurance Company	Medical	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0
Principal Life Insurance Company	Medical	1	0	0	0	0	0	0	0	1	0	0	0	0	0	2
Sentry Life Insurance Company	Medical	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0
UniCARE Life and Health Insurance Company	Medical	0	0	0	0	0	1	0	0	3	0	2	2	2	1	11
Total Members		1	0	1	0	0	1	1	0	7	0	4	3	2	1	21
2000 Massachusetts Population ²		222,230	134,953	534,678	14,987	723,419	71,535	456,228	152,251	1,465,396	9,520	650,308	472,822	689,807	750,963	6,349,097
Market Penetration Rate ³		0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%

¹ Represents membership in guaranteed issue health plans subject to M.G.L. c. 176M issued only on a group conversion basis. Please see separate report for membership in guaranteed issue health plans available to all eligible persons.

² 2000 Population Source: U.S. Census Bureau, Census 2000 Redistricting Data (P.L. 94-171) Summary File, Table PL1 - March 21, 2001.

³ Total members in Massachusetts divided by the 2000 population in Massachusetts.

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Nongroup Membership Total Subscribers	Type of Plan	Barnstable	Berkshire	Bristol	Dukes	Essex	Franklin	Hampden	Hampshire	Middlesex	Nantucket	Norfolk	Plymouth	Suffolk	Worcester	Massachusetts
		Subscribers as of 12/31/00	Subscribers as of 12/31/00	Subscribers as of 12/31/00	Subscribers as of 12/31/00	Subscribers as of 12/31/00	Subscribers as of 12/31/00	Subscribers as of 12/31/00	Subscribers as of 12/31/00	Subscribers as of 12/31/00	Subscribers as of 12/31/00	Subscribers as of 12/31/00	Subscribers as of 12/31/00	Subscribers as of 12/31/00	Subscribers as of 12/31/00	Subscribers as of 12/31/00
Celtic Life Insurance Company	Medical	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0
ConnectiCare of Massachusetts, Inc.	HMO	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0
Connecticut General Life Insurance Company	Medical	0	0	1	0	0	0	1	0	2	0	2	1	0	0	7
First Allmerica Life Insurance Company	Medical	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0
Great-West Life and Annuity Insurance Company	Medical	0	0	0	0	0	0	0	0	1	0	0	0	0	0	1
Phoenix Home Life Mutual Insurance Company	Medical	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0
Principal Life Insurance Company	Medical	1	0	0	0	0	0	0	0	1	0	0	0	0	0	2
Sentry Life Insurance Company	Medical	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0
UniCARE Life and Health Insurance Company	Medical	0	0	0	0	0	1	0	0	3	0	1	1	2	1	9
Total Subscribers		1	0	1	0	0	1	1	0	7	0	3	2	2	1	19

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Nongroup Membership Total Dependents	Type of Plan	Barnstable	Berkshire	Bristol	Dukes	Essex	Franklin	Hampden	Hampshire	Middlesex	Nantucket	Norfolk	Plymouth	Suffolk	Worcester	Massachusetts
		Dependents as of 12/31/00	Dependents as of 12/31/00	Dependents as of 12/31/00	Dependents as of 12/31/00	Dependents as of 12/31/00	Dependents as of 12/31/00	Dependents as of 12/31/00	Dependents as of 12/31/00	Dependents as of 12/31/00	Dependents as of 12/31/00	Dependents as of 12/31/00	Dependents as of 12/31/00	Dependents as of 12/31/00	Dependents as of 12/31/00	Dependents as of 12/31/00
Celtic Life Insurance Company	Medical	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0
ConnectiCare of Massachusetts, Inc.	HMO	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0
Connecticut General Life Insurance Company	Medical	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0
First Allmerica Life Insurance Company	Medical	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0
Great-West Life and Annuity Insurance Company	Medical	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0
Phoenix Home Life Mutual Insurance Company	Medical	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0
Principal Life Insurance Company	Medical	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0
Sentry Life Insurance Company	Medical	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0
UniCARE Life and Health Insurance Company	Medical	0	0	0	0	0	0	0	0	0	0	1	1	0	0	2
Total Dependents		0	0	0	0	0	0	0	0	0	0	1	1	0	0	2

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